

The Lake of the Ozarks Regional Economic Development Council (LOREDC) promotes a regional approach to marketing the Lake Area. LOREDC consists of communities within a three county region in Central Missouri—Camden, Miller, and Morgan.

This Community Report outlines some of the activities LOREDC has undertaken and the accomplishments achieved in the region.

Consider joining us as LOREDC promotes the economic well being of the Lake of the Ozarks.

Words from LOREDC President

It has been a privilege serving as President for LOREDC this past year. As a completely volunteer organization without any staff, I would like to thank the members of the Board and volunteers for stepping up to the plate to move the organization forward.

The year began with an update on our business retention efforts. To improve communications within our community, several 12 at 12 meetings were held to get key players together to discuss some of the issues impacting business development and growth.

I would like to thank Mike Kenagy for serving as our liaison with the Missouri CORE—a twelve county affiliation of businesses and communities to promote growth in Central Missouri. LOREDC accounts for 3 of the 12 counties.

The Marketing Committee has continued to be the heart of LOREDC activity. Lori Hoelscher had led the committee for several years and stepped down at the beginning of the year as Mark Stombaugh took over the chairmanship. However Mark left the area in the spring and Lori agreed to continue to chair the committee.

An exciting spin off from the marketing committee has been the development of a plan to move the economic development process forward “into the next generation”. This plan includes the development of a business model that will analyze target markets, i.e., our buyers [site selectors, business owners, potential investors, etc.]; develop regional data, i.e., our offering [potential sites, quality of labor study and community statistical data; plan offerings for development [site information on utilities, infrastructure, costs]; and establish “enabling processes” to ease the development process.

There will be lots of challenges this coming year, especially given the current economy. But this also gives us opportunities to enhance our future growth as long as we work together.

Bruce Mitchell



Each of Us Counts

The U.S. Constitution requires a national census once every 10 years. The census shows state population counts and determines the number of seats in the U.S. House of Representatives for each state. All residents of the U.S. are counted including both citizens and non-citizens.

As with most tasks, the big question is, “What’s in it for me?” Well, it may or may not impact **you** directly but it will impact **us** as a whole.

- Missouri receives \$1327 per person in federal aid which was allocated based on census counts. This means that **missing 1 person would cost Missouri \$13,270 over the next 10 years**. Missing 100 people would cost \$132,700 and so on. In 2000, Missouri’s response rate was 69%.
- Census data guide decisions about:
 - **where to build roads, hospitals, child care and senior centers, school, etc.**
 - how all levels of government **determine operating and planning budgets** to address needs for services.
 - what level of support is received for programs like **educational agencies; Head Start; Women, Infants, and Children (WIC) (food grants); public transportation, road construction, emergency food and shelter**, and many more.
- **Missouri is on the cusp of losing a Congressional Seat**. If Missouri does lose a seat in the U.S. House of Representatives, it is forecasted to be by less than 1% of the total population.
- For each unreturned form, someone has to be sent out to count the people living in that location. **For each 1% increase in the response rate, \$90 million is saved**. Hiring census staff will only impact unemployment for 6-8 weeks.

For LOREDC, these factors impact a community’s infrastructure and quality of life. Without strong these factors being strong, economic development becomes difficult if not impossible to accomplish.

With only 10 questions, the 2010 Census questionnaire is one of the shortest in history and takes just 10 minutes to complete. By law the Census Bureau cannot share individual responses with anyone, including federal agencies and law enforcement.

Spread the word—**PARTICIPATE!** Do it yourself and encourage friends, families, associates, and employees to do so as well.

LOREDC Continues Business Visitation Program

The Lake of the Ozarks Regional Economic Development Council (LOREDC) embarked last year on a new marketing program to assist the area's existing employers meet the challenges they face in today's economy. This year, it was decided to enhance the program by adapting a program used in Jefferson City called, "Constant Contact". This project began with a survey of the business community.

The survey conducted in April was electronically sent to 1668 address with 187 completed. A written summary of comments received from the survey was distributed and discussed. The survey highlights are outlined on this page and page 7. Many comments were added. For those requiring follow-up and included contact information, various committee members volunteered to contact those people to get more details and create an action plan. Additionally, those and others who provided contact information were invited to attend a LOREDC meeting.

The LOREDC Marketing Committee also established a series of round table meetings between LOREDC, Chamber representatives, government officials, and local businesses would be held. These meetings became the "12 at 12" discussions in that 12 key people were invited for lunch and conversation at 12:00. Meetings have been held in Camden-ton and Osage Beach. Others will be held as they can be scheduled.

Finally, thank-you cards were sent to local business expressing LOREDC appreciation for having that company doing business in the region. The cards also highlighted some of the recent LOREDC activities.

Building Our Next Generation Plan Revealed

A sub-committee on the Business Visitation program was formed to review the goals of the program. The discussion took on a broader look at LOREDC and its mission and goals. The group decided that LOREDC had made some great strides in organizing and beginning the process of creating regionalism. Unfortunately, it was agreed that the time had come to rethink the organizations present with serious thoughts toward the future. The sub-committee requested that they be re-chartered to consider and implement the following recommendations:

1. Develop a business plan
2. Facilitate economic development education and discussions to the various chambers and other key regional groups
3. Explore the hiring of a part-time ED specialist
4. Recommend a new funding structure.

Armed with this new mission, the sub-committee began work. After reviewing different models, reviewing documentation and much discussion, the concept of *Building Our Next Generation* was conceived. The details were presented to the Executive Committee which voted to recommend adoption of the concept at the annual meeting. Once adopted, the sub-committee will begin to develop the business plan and the development of the Project Team. A brief diagram of the Team and its functions is included page 6. More details of the concept and its progress will be placed on the LOREDC website.

ED Concepts discussed at Eldon

LOREDC sponsored a working lunch with chamber, public officials, and local businesses to discuss economic development and the role of the various groups in promoting local development.

Michael Chell, AmerenUE Business Development Executive, presented Concepts of Economic Development as a framework and common understanding from which to open discussions.

The ensuing discussion led to a better understanding of the needs of the Eldon Business community and the role LOREDC could play in assisting Eldon to meet these needs. It is planned to continue to host these educational sessions with open dialogue in various lake locations.

Survey Results

In 2008, companies were visited and asked questions about issues related to doing business at the lake. These results were shared at the last annual business meeting. To validate these results, the five recurring themes that were identified in these interviews were included in the survey. Respondents were asked to rank them in order of importance to their business (1 being the most important and 5 least).

All were ranked as being important and will need to continue to be worked on. These results provide a baseline for measuring improvements against.

Creating a Year Round Economy 1.90

Planning for future growth 2.19

Availability of a Quality workforce 2.28

Collaboration between Establishments 2.57

Increased Connectivity/Telecommunications - 2.69

2008 Business Awards

Jay Fisher, KTKS 95 Radio and Versailles Chamber of Commerce, emceed the presentation of the Third Annual Business Awards that was held during the annual meeting of the Lake of the Ozarks Regional Economic Development Council in January, 2009.

Business Partner of the Year – is awarded to a business that has experienced significant business accomplishments in the past year i.e. growth in jobs and/or exemplary community involvement.

**John McWhirter,
Lamar Advertising of Missouri**



Lamar Advertising actively promotes area events. Notices about area events as well as community service notices are placed on the electronic billboards located at the Grand Glaize Bridge and by Woody's in Osage Beach. Some of these services include leaf pick up, recycling events, City police events, fall festival, and many more. Additionally, they provide a free sign for the new Osage Beach City Park and greatly discount billboards for the Lake Holiday Lights Park.

In addition to promoting community events, Lamar Advertising is recognized for the greatly discounted or free billboards used to promote Missouri Special Olympics.

John McWhirter not only provides cost-effective promotion for the community, but he also donates funds to numerous community events to help ensure their success.

Business Person of the Year – is awarded to a business owner/manager that has made a contribution to the economic welfare and/or has made a considerable donation of time and resources to the community.

**Bud Simmons,
Mariner's Pier 31 Yacht Club**

Clifford E. Simmons, Jr. (Bud) is an upstanding member of the Camden County community. He is originally from Eldon where he graduated high school. He is active with the Lake of the Ozarks
www.businesslakemo.com

tourism, restaurant, and resort & marina events and promotes our area in his travels. He recently retired from the kitchen and bath cabinet trade where he traveled the Central United States and has chosen to make The Lake of the Ozarks his home. He owns the Mariner Pier 31, Oak Bluff condominiums, and several other Lake Ozark properties.



One of Bud's favorite sayings is "freedom is not free, and when good men do nothing, bad things happen." The last several years he has dedicated himself to recognizing those people that allow us to be free. As such, he has donated gifts, time, airline tickets, Main Street Music Hall tickets and funding to the armed service members and their families as well as fire department and police personnel to recognize all that they do for our Country.

Bud is active in church, community, and politics (he was named Republican of the Year). He has three grown children and two grandsons—all of whom live in Missouri.

Emerging Enterprise of the Year – is awarded to a business that best displays the innovation, entrepreneurial accomplishments and/or utilization of emerging technology.

Ron Dugan, Captain Ron's Bar & Grill



Under the leadership of Ron Dugan, Captain Ron's Bar and Grill became "the place to be" at the Lake of the Ozarks in 2008.

The restaurant underwent months of renovation during early spring. To enhance tourism at the Lake, Captain Ron's added *100 Days of Summer* -- a calendar of events at their complex throughout the 2008 summer.

When the Fire Protection Districts decided to get out of the Shooter's 21 Boat Race, the Lake was in danger of losing a late summer event that had grown in popularity over 19 years. Ron spent countless hours (and money) to put together a comprehensive

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proposal to keep the event and move it to the west side of the Lake.

The Shootout was held August 25-30 came off without a hitch, due in large part to the ability to recruit a tremendous number of volunteers to help with all phases of the race. When the wake had settled, the Shootout raised over \$44,000 for fire protection districts and a number of local charities.

Recent Economic Development Activities

Camdenton

- ✓ **Commercial Developments:** Beckett Motors began construction at a new location on East Highway 54. Camdenton R-III Public Schools was issued a permit to construct a two story addition to the Lake Career Technical Center totaling over 21,000 square feet. The Development of Oak Ridge Landing, a 764,000 square foot retail space TIF project, will commence when the economy picks up.
- ✓ **Multi-Family Residential:** Redwood Development, an affordable housing project was completed in 2009. Other new construction in 2009 consisted of four two-unit buildings and six four-unit buildings. Neighbors Construction plans to build a first class development in phases with a total of eight buildings and 168 units.
- ✓ **Retail Successes:** Gire Oil purchased the Phillips 66 station on West Highway 54 and added three fuel islands and a car wash. The American Center on the corner of Highway 5 Expressway and East Highway 54 is now home to Sports Nation, AT&T and Subway.
- ✓ **Transportation Progress:** Highway 5 Expressway opened in June from Pier 31 to the existing Highway 5 south of the City. The City will take over Business Route 5 in the spring of 2010. Grading work on the \$38 million shared 4 lane project south from Camdenton into Laclede County is slated to be completed in 2010. MoDot and the City of Camdenton worked together to assure the signs along the expressway met both the City's and MoDot's desires.
- ✓ **Community Development:** Sidewalks were completed along Business Route 5. At the Camdenton Memorial Airport, a wildlife fence and obstruction removal project was completed which included the installation of approximately 14,000 feet of fence, land acquisition for the runway protection zones, lowering power lines and, removing and trimming trees. The City also began the process for the purchase and installation of Automated Weather Observation System (AWOS) and, for updating the airport layout and master plans.

Eldon

- ✓ New Casey's General Store opened and is doing a great business.

In addition, Ron Dugan's philosophy of community involvement and commitment to making a difference is a shared mission with his family and staff with their involvement in the Habitat for Humanity and the Lake of the Ozarks Water Safety Council.

Congratulations to the 2008 award winners.

- ✓ Eldon Airport is lengthening the runway and adding taxiways.
- ✓ CDBG grant for demolition of old houses and old businesses was completed.
- ✓ New T-Ball field constructed at the Eldon Air Park.
- ✓ Frisee Bee golf course was designed and constructed at the Eldon Airpark.
- ✓ Designed and approved improvement plans for S. Grand Ave.
- ✓ Received first place in the Community Betterment program.
- ✓ Installed a new sound system in the community center.
- ✓ Hickory Hill Masonic Lodge remodeled the old City Hall building for a new Masonic Lodge.
- ✓ Eldon Adult Education moved into the lower part of the old Eldon City Hall building.
- ✓ T. Murdock's Bar and Grill opened in downtown Eldon.
- ✓ Construction begun on a park in the downtown area.
- ✓ Purchased a new fire truck through grants.
- ✓ Equipped Police cars with video equipment.
- ✓ Employed a fulltime Codes and Nuisance Officer.
- ✓ Installed new computer software system.
- ✓ Began new comprehensive water study.
- ✓ Eldon R-1 constructed new agricultural building.

Lake Ozark

- ✓ The City has focused their efforts in 2009 on identifying funds to upgrade the sewer and water infrastructure that will allow the City to improve service performance to residents and to be positioned for future growth.
- ✓ .Due to the economy, 2009 was a slow year. However the City did have over three million dollars in new construction and anticipate a slight increase in new development in 2010.
- ✓ The most significant accomplishment in 2009 was the relocation of the City operational departments, court, and the Police Department into their new location at 3162 Bagnell Dam Blvd. The new location provides a more accessible facility with improved access, consolidation of services, and responsiveness to the many residents and visitors.

Lake Regional Hospital

- ✓ Contributed more than \$75 million to the local economy in salaries and employee benefits in fis-

cal year 2009. Lake Regional Health System is the area's largest employer with more than 1,200 employees.

- ✓ Contributed more than \$21.7 million in 2009 toward their committed to improving the health of the community served. Examples include providing health education, uncompensated care, free medical services, and scholarships for health professionals.
- ✓ Added a nephrologist and a pediatrician to the medical staff, and physicians specializing in cardiology, nephrology, orthopedics, rheumatology and urology to provide outreach services to Lake Regional clinics in Eldon, Iberia and Laurie. Lake Regional's physician recruitment and outreach efforts also are focused on the growth and future development of our community.
- ✓ Created Lake Regional Cancer Center at the hospital's north entrance through a major renovation project that combined medical oncology and radiation therapy services.
- ✓ Added several services to improve access to care, including Lake Regional Urgent Care, Lake Regional Wound Healing Center and Lake Regional Clinic – Iberia.
- ✓ Added convenient delivery service to Lake Regional clinics in Iberia and Macks Creek through the Lake Regional Pharmacy.

Laurie

- ✓ Installed third storm warning siren.
- ✓ Increased water & sewer again this year but only 4%.
- ✓ Partnered with 5XSunrise to provide high speed wireless broadband internet for the city of Laurie.
- ✓ Participated in the complete reorganization of Council of Governments for lake area counties.
- ✓ Initiated three new economic development projects.
- ✓ Enacted TIF ordinance for city to complement economic development

Osage Beach

- ✓ Completed commercial construction in 2009 totaling \$5,879,598. The largest commercial developments included renovations at Lake Regional Hospital totaling \$946,000 and a new veterinary clinic for Dr. Kirkpatrick totaling \$1,890,829.
- ✓ Complete residential construction in 2009 totaling \$2,806,334. The two largest residential projects were both single family homes – one totaling \$600,000 and the other totaling \$400,000.
- ✓ Held community events held in Osage Beach:
 - 9th Annual Fall Festival
 - 1st Annual Citywide Rummage Sale
 - 14th Annual Polar Bear Plunge
 - 8th Annual Polar Bear Strut and Cops on Top (all three events raised \$149,233)
 - 12th Annual Police Special Projects Golf

Tournament

- 3rd Annual White Goods Recycling Event and the 12th year for waste oil recycling
- 1st Annual Managed Deer Hunt within Osage Beach City Limits
- Lake Holiday Lights Park held in Osage Beach City Park for the 2nd year
- 7th Annual National Cherokee Owners Fly In held at the Grand Glaize Airport
- 1st Annual Mitsubishi MU-2 Operators Conference held at Lee C. Fine Airport
- ✓ Completed many utility relocates for the new 54 Expressway as well as extending water to the southern City limits and sewer to the Cabana Village area.
- ✓ Made major roadway improvements to Passover Road, as well as Red Bud Road.
- ✓ Made numerous improvements at the Osage Beach City Park, including playground equipment and bleachers. Osage Beach City Park had approximately 250 reserved games, practices and tournaments in 2009.
- ✓ Completed dugouts and sidewalk improvements Peanick Park.
- ✓ Completed new hangars at Grand Glaize Airport.
- ✓ Installed a new wildlife perimeter fence at Lee C. Fine Airport.
- ✓ Adopted Transportation Master Plan by the Board.
- ✓ Continued (through a Federal Technology Grant) to upgrade the Police Department's software and records management to allow officers to receive and respond to calls via laptops.

State Fair Community College

- ✓ Business & Technology Center worked with five area companies and Eldon Career Center (08-09)
 - \$56,037 in Customized Training grants
 - 452 employees received training
 - 15,543 hours of training delivered
- ✓ Fall 2009 headcount was 296 students, an 11.3% percent increase over fall 2008 headcount but a 218.3% increase over Fall 2005 when the campus opened.
- ✓ SFCC offered 63 different courses with 79 sections in fall 2009. The number of credit hours taken by students increased 27.8% from 1392 to 3058 credit hours for the fall to fall terms.
- ✓ Average class size is 13.6.

University of Missouri Extension

- ✓ University of Missouri in conjunction with the Lake Area Chambers of Commerce, SCORE and several media sponsors hosted the 10th annual Lake Business Conference on March 4, 2009 at Tan-Tar-A Resort.
- ✓ Ninety area business owners, managers, supervisors and individual interested in economic de-

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velopment were in attendance.

- ✓ Mike Alden, MU Athletic Director spoke on “The Five Levels of Leadership.”
- ✓ The 2010 Lake Business Conference will be held March 10, 2010 at Tan-Tar-A Resort. Sessions this year will focus on understanding the marketplace, staying competitive, and priming your business for success. Conference details are at www.lakebusinessconference.com

Versailles

- ✓ Gates Rubber has added new product lines and continues to be the major manufacturer in the county.
- ✓ Several new retail small businesses have opened with several local residents being hired.
- ✓ There is interest in opening new retail businesses being shown from several small businesses.
- ✓ Greg West, operator of Auto and Boat Center in Osage Beach has leased the J.E. Cadle Chevrolet facility after it was forced to close earlier this year. It is now operating as Auto and Boat Center II, and enabled local people to keep jobs.
- ✓ The City of Versailles is finalizing plans for a new municipal swimming pool to be constructed in 2010.

Westside

- ✓ Finished construction of phase 1 of Sunrise Beach’s water project and have let bids for phase II of water and phase I of sewer.
- ✓ Developed a cost-sharing contract between Sunrise Beach and MoDOT for the expansion of highway 5 from route F north one mile to add a turn lane. Completion is scheduled for Memorial Day 2010.
- ✓ Completed the new Lake West Chamber of Commerce and Lake Ozark Board of Realtors building in March 2009 and are conducting business.
- ✓ Opened Medical Transport Management (MTM) in Laurie with the first phase of employment of 35 people and have since added another ten to their employment records. Another expansion of employees is planned in the near future due to winning a number of state contracts. MTM accessed the Morgan County Enhanced Enterprise Zone tax credits to enable their move to the Westside.
- ✓ Continued to add customers and service towards Gravois Arm Sewer district’s master plan of providing sewer to the entire district.
- ✓ Held the 21st annual Lake of the Ozark Shootout at Captain Ron’s again this year. This worldwide event brings racers in from around the world to compete for the “Top Gun” award.

Building Our Next Generation

Project Team

Charged with the execution of LOREDC’s overarching strategy towards progress in economic development, implementing innovation to create new market space to meet goals and strategy, and evaluates results to ensure all activities support LOREDC’s overall strategy.

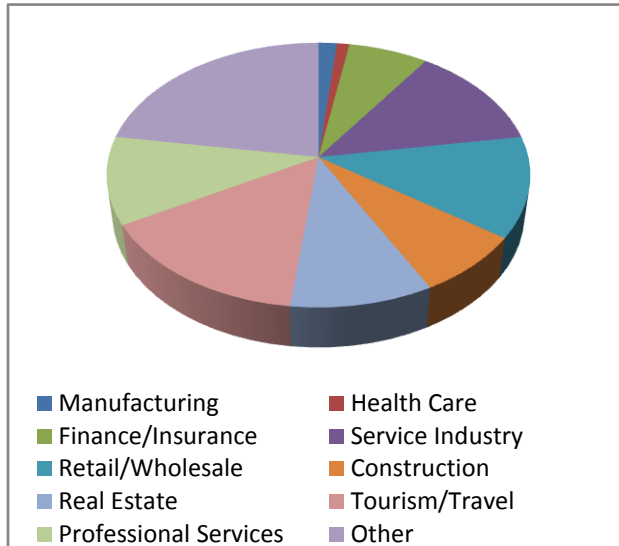
Functional Groups	Private Sector	Development and Marketing	Community Development and Communication
Develop and create core and enabling processes in functions from organization structure to market planning	Forms and maintains strategic relationships for the purpose of leveraging regional resources, and developing new channels to market.	Innovate and improve existing channels to market, delivering the region’s brand message, and marketing to potential investors in surrounding regions.	Works with communities in their advancement in the Partners in Development collection of community data; communication with LOREDC members and media.
Areas of Innovation	Areas of Innovation		Areas of Innovation
Core Processes – financial planning, operational, member investment	Enabling Processes – strategic alignment, deliver to market Strategic Alliance – site selectors, direct to investors		Customer Interaction – community readiness, media, customer service
Business Model – results, assessment	Channels to Market – websites, advertising, technology elements		

LOREDC will launch its vision by beginning to deliver Value Innovation which is defined as the necessary alignment of innovation with utility, price, and cost positions in an attempt to develop new market space. The responsibility of the six areas of innovation will be shared by four groups within the project team.

Highlights of Benchmarking Survey Results

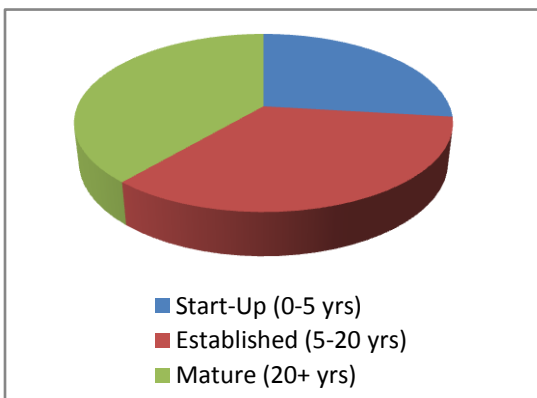
The primary purpose of the survey was to establish some benchmarking and demographic information about LOREDC's region. The initial demographic information gave a aerial picture of the area: From the 187 respondents, the region has a variety of industries. Tourism/Travel and service industries were the larger segment of the respondents which is typical of the area.

Distribution of Industry



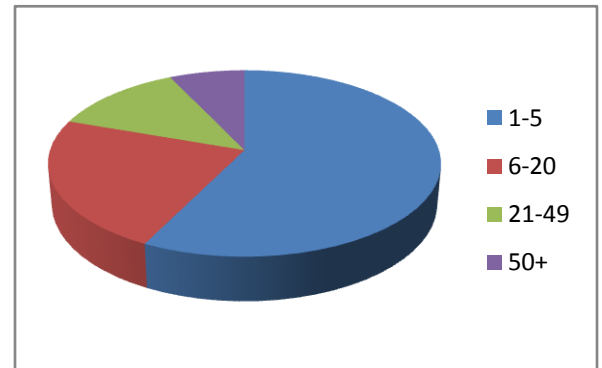
The maturity level of the region is evenly distributed between new companies, established and mature showing the region has a solid foundation upon which to build and a flow of new companies for the future.

Maturity of companies



The employment levels show that most companies in the Lake region are small, employing less than 50 employees. Also these companies see their employment levels remaining fairly constant for 2009 (76%) but are planning for increases in 2010 (63.5%).

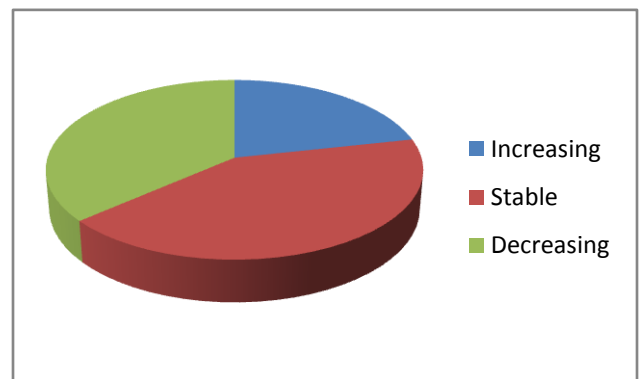
Current Employment Levels



Customers/clients are primarily local (70.4%) but also a significant portion exists outside of Missouri (43.5%). An additional 9.1% have international customers. With the rising e-commerce segment, it is interesting to note that 38.5% conduct less than 25% of their business electronically. Only 17.6% use electronic tools more than 50% of the time.

In 2008, the majority of companies saw their companies grow sales or income decrease (41.9%). There was a pretty even distribution of expectations for 2009. An almost equal number expected to see increases as those that expect to see decreases. However, in terms of profitability, respondents saw their companies remaining stable (42%) or Decreasing (36.4%).

Gross Sales or Income for 2008



When rating services, most indicated they were satisfied with water, sewer, electric, telephone, internet, healthcare, public safety, school systems, and collaboration between establishments. Of these health care rated the lowest (1.73) and schools the highest (2.21).

Marketing Committee Report

2009 Accomplishments

- ✓ Presented Lake Area Business Awards at annual meeting
- ✓ Held two *12 on 12* round table discussions

- ✓ Held one Concepts of Economic Development Discussion
- ✓ Conducted Benchmarking Survey.
- ✓ Maintained web site

LOREDC Officers

<p>President: Bruce Mitchell (2010) <i>Executive Director, Camdenton Chamber</i></p> <p>Vice President: Brian Meisel (2010) <i>First National Bank</i></p> <p>Secretary: Nancy Viselli (2010) <i>City Administrator, City of Osage Beach</i></p> <p>Treasurer: Trisha Creach (2011) <i>Executive Director, Lake Area Chamber</i></p>	<p>Board Members: Jay Fisher (2011), <i>Versailles</i> Brenda Bryan (2011), <i>State Fair Community College</i> 2 Vacancies (2009)</p> <p>Marketing Committee Chair: Lori Hoelscher (2011) <i>AmerenUE</i></p> <p>Membership Committee Chair: Tim Jacobson, <i>CVB</i> Past President, CORE Representative: Mike Kenagy <i>Executive Director, Lake West Chamber</i></p>
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Members

As of December, 2009

<p>Diamond Members Ameren UE Bank Star One State Fair Community College</p> <p>Platinum Members Camdenton Area Chamber Central Bank of Lake of the Ozarks City of Osage Beach City of Camdenton First National Bank Lake Regional Health Systems</p> <p>Gold Members Camden County Lake Area Chamber</p>	<p>Gold Members, continued Eldon Chamber Greater Lake Area CVB Southwestern Bell – AT&T</p> <p>Silver Members City of Eldon City of Lake Ozark City of Laurie City of Versailles Lake West Chamber Manpower, Inc. (2009-MO Employers Council) Versailles Chamber University of Missouri Extension</p>
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Membership Investment Schedule

The Lake of the Ozarks Regional Economic Development Council will be solely dependent upon grants, contributions, and dues for operating funds.

The following Membership Investment Schedule is proposed by the membership committee and will be presented at the January, 2008 Annual Meeting for adoption.

<p>Diamond – \$2500+</p> <ul style="list-style-type: none"> • Membership on the Executive Advisory Council • Logo on the website with link • Featured on FAM tours • Networking opportunities • Opportunity to serve on LOREDC committees <p>Platinum - \$1000-\$2499</p> <ul style="list-style-type: none"> • Logo on the website with link • Featured on FAM tours • Networking opportunities • Opportunity to serve on LOREDC committees 	<p>Gold - \$500-\$999</p> <ul style="list-style-type: none"> • Featured on FAM tours • Networking opportunities • Opportunity to serve on LOREDC committees <p>Silver - \$250-\$499</p> <ul style="list-style-type: none"> • Networking opportunities • Opportunity to serve on LOREDC committees <p>Membership Year – All levels of membership investments will be for the term of one year.</p>
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